



Access to Life-Saving Medical Services in New Zealand with Group Medical Insurance marketed by National Bank of Samoa and supported by PMAL



A group medical insurance plan available in Samoa is not only providing insured members with rapid access to specialist medical services in New Zealand but also offering comprehensive support throughout the process. This support is crucial, especially when urgent medivac services are required—typically costing between \$80,000 and \$120,000 NZD and a significant cost that many families would struggle to cover without insurance.

Eligibility for the Insurance Plan:

Individuals who are eligible for this insurance plan include employees of participating organizations, their spouses, and children under a certain age. This inclusivity ensures that not only employees but also their immediate families can access the necessary medical care and support when needed the most.

Papali'i Sam Swann, Chief Executive Officer of National Bank of Samoa notes *"This product offers quality and benefits that extend beyond just employees and include their young families as well. The value it provides far outweighs the cost, as seen by the recent claims that have been settled."*

A recent claimant Mr Tufuga Fagaloa Tufuga, Executive Director of Samoa Law Reform Commission states *"The insurance package under NBS is a relief, it is effective, efficient and takes away worries for me as the patient/beneficiary and allows me to focus on getting professional help and treatment. It is an excellent product."*

We're committed to being there for insured members when they need the medical support, ensuring that decisions are made swiftly and support is provided every step of the way," says Estelle Kruse-Stowers, Director of Pacific Medical Assist Ltd (PMAL). **PMAL** is the company responsible for facilitating claims and coordinating every aspect of medical treatment for

insured members. *“We are very pleased with the outcomes we've achieved; thanks to the strong support system we have in place.”*

This insurance plan goes beyond traditional coverage by offering families peace of mind through a support network, removing the financial and emotional stress often associated with accessing critical medical treatment. Another claimant who recalled their experience expressed, *“The service from PMAL via the cover from NBS through the medivac insurance is truly a life-saving experience. Mum would definitely not be with us here today if it wasn't for the speedy response and the well-coordinated overall support via NBS and its brokers. A truly worthwhile investment.”* It's not just about coverage—**it's about comprehensive care and support when it's needed most.**



For more information:

Papali'i Sam Swann - Chief Executive Officer

Phone: +685 7702222 Email: sswann@nbsamoa.com Website: www.nbsamoa.com

Saveatama Michael Vaafusuaga – Head of Business and Consumer Banking

Phone: +685 7702282 Email: svaafusuaga@nbsamoa.com Website: www.nbsamoa.com

The National Bank of Samoa is your main point of contact for all enquiries and support related to the medivac insurance
